

Self-Storage Operator DLM Selfstorage GmbH chooses SecuSwitch for Building Access of its Tenants

DLM Selfstorage GmbH offers under the brand name Lagerraum4You storage boxes in different sizes for self-storage of private or commercial customers.

The locations of Lagerraum4You are in urban areas, in the immediate neighborhood of the customers, so that stored items and goods are always quickly and easily available.

Lagerraum4You – Branch in Velbert



DLM Selfstorage GmbH has been successfully operating the Branch in Velbert in the district of Niederberg since the beginning of 2020 and provides its customers with over 140 storage boxes in sizes ranging from 1 m² to 15 m² near of the city.

With the acquisition of a new CRM system, the market was analyzed for new, innovative solutions of building access.

The most important requirements for a selection included building security, an existing integration option with the CRM system, as well as the economic aspect.

In the selection process, DLM Selfstorage GmbH decided on SecuSwitch, the access system from the company Laret Melsch Systems GmbH.

The hardware (SecuSwitch-HUB) was installed in the building and the existing, electrical entrance areas were connected to the system.

SecuSwitch was connected to the network and connected to the power supply. The system startup was done together with an employee of Laret Melsch Systems. The installation of the battery-powered SecuSwitch-WATCH's near the entrances ensures an exact presence detection of the app users.

„Laret Melsch Systems provided us with the SecuSwitch product free of charge during a test period and advised and supported us with competent staff.

After a quick installation by our electrician on site, we were able to put SecuSwitch into operation after only 1 hour - and that in parallel operation to our existing solution.“, says Sabine Meintrup, General Manager of DLM Selfstorage GmbH.

"Being able to personalize the user APP with our location logo and other content was something we really liked.“, adds Mrs. Meintrup.

After commissioning the system, the battery-operated door contacts were placed at all entrances and connected to the system. An alarm for the administrators has been set via the central SecuSwitch Dashboard if entrances have the status "open" longer than expected. The time for this was set individually for each entrance and roller gates.



„For our customers, the subject of security is very important to us. In addition to the existing video surveillance, SecuSwitch convinced us, among other things, because of the integrated monitoring of our entrances and our rolling gate, as well as the proactive alarming.

Matthias del Longo
Managing Director of DLM Selfstorage GmbH

Connection to a CRM system requires adding fields in this application that are required for access authorization. After that, the interface is activated in SecuSwitch and the user management is managed in the central CRM system.

„With the interface to our customer resource management system, we have a much lower effort. Contract start- and end dates with our customers have a direct impact on our new SecuSwitch access system.“, adds Mr. del Longo.

More information about



www.lagerraum4you.de

www.secuswitch.de

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QuickDoor offers key benefit

- No externally accessible devices such as key pads, readers necessary. This protects you from investments and in operation from failures (e.g. vandalism)
- No more personnel-intensive administration required for the acquisition, distribution and collection of keys, smart cards, NFC chips, etc.
- No replacement of locks due to loss of a key
- Security through device registration. This makes it difficult to pass on to other people
- Additional security through proactive alarming of open entrances and windows
- Quick activation/deactivation of user accesses
- Timed access for users and groups
- Access by an administrator possible regardless of the location
- Connection to existing systems by providing interfaces